

Strate**fiX**

We are Because **We IMPLEMENT**

Project Manager Sales Consultant

JOB DESCRIPTION



Qualifications



Experience

8 to 10 years of experience in Management Consulting (preferred) / Sales – Outbound Direct Sales or Channel Sales



Education

BBA / MBA /
Any Bachelor Degree



Skill Set

- In-depth knowledge of tools to improve
- Operational Efficiency in the manufacturing,
- Trading and Service Industry is essential
- Team Handling
- Customer Relationship Management
- Problem-Solving
- Out of box thinking
- Research & Analytical Skills

Roles & Responsibilities

- Leading the consulting assignments in the area of strategy, sales, marketing and overall business.
- Growth of clients
- Achieve the desired outcomes of consulting assignments, as short-term milestones and long-term objectives.
- Leading team of consultants appointed on assigned projects to make sure, desired KPIs are achieved.
- Dealing with clients (Director or CXO Level) and also a team of clients to achieve the desired results.
- Understanding the challenges of clients in the area of strategy, sales, marketing and overall business.
- Growth and Designing the Business Growth Strategy.
- Implementation of Business Growth Strategy, on-site and off site too
- Solving the complex business problems.
- Conduct market research and understand the Business Trends industry.
- Make sure, long-lasting relationships with clients are built up



Interview Procedure



1.
**Telephonic
Discussion**



2.
**Written
Assessment**



3.
**Personal
Interview**



4.
**Final
Interview**



5.
**Welcome
on board**

Learning & Development Opportunity



Stanford | Seed
Stanford Institute for Innovation
in Developing Economies

Graduated from Stanford Seed

A Great Opportunity to be a part
of Stratefix Transformation
program- 2023 under the
guidance of Stanford Seed Program.

**MONDAY
BLUES**

Monday Blues Learning Sessions

External faculty learning
sessions every monday for
Upgrading Employees Skill
& Knowledge.



**Cultivating
Our Culture**



About us

StratefiX passionately delivers Advisory and Implementation Services in the area of Management Consulting to clients varying from SME sectors to large Conglomerates.

An organization founded by two Engineers, who believe that every business can grow exponentially if it has a strong strategic foundation.

45+
Consultants

Statistics



300+ Satisfied Clients



40+ Industries



20+ Cities Coverage

Stratefix

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JOIN 
OUR TEAM

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